Paramount

Protecting Your Settlement with Paramount

Planning Proposals Summer/Fall 2023

Paramount Settlement Planning, LLC 1090 Union Road, Suite 230, Buffalo, NY 14224 888-674-0127 PlanningIsParamount.com

From Litigation to Living

We believe that every plaintiff deserves the opportunity to craft a personal settlement and benefit protection plan: a plan that is sheltered from severe shifts in financial markets and that provides guaranteed benefits for the uncertain times ahead.

Since 2003, Paramount has implemented thousands of resilient financial plans for injury victims by tailoring the goals to the specific needs of the family or individual.

From this point forward, Paramount is your uncompromising advocate and guide. We are here to help you secure your financial future and transition from litigation to living. **We will be by your side for life.**

Jessika Schreiber
Settlement Advisor

We Protect Plaintiffs Everyday.

Settlement Planning Practice Founded in 2003

Plaintiff-only Focus: *Paramount will never represent the carrier's interests in a settlement.*

*Additional planning solutions offered through *Invictus Advisory Services, LLC.*

Paramount's planning team is made up of experienced trial lawyers, licensed financial advisors, and industry professionals who possess the expertise required to set plaintiffs on the path to a secure financial future while ensuring the plaintiff's counsel clears all pre-settlement hurdles.

Not only does Paramount offer innovative solutions for maximizing and preserving case proceeds; we also counsel plaintiffs and their families throughout the process.

Advisory services offered by Investment Advisor Representatives through Invictus Advisory Services, LLC, a New York Registered Investment Advisor. Different types of investments involve varying degrees of risk, and there can be no assurance that any specific investment will either be suitable or profitable for a client's investment portfolio.

Meet Your Settlement Planners

Jessika Schreiber
Settlement Advisor
jess@planningisparamount.com

Planning since 2012.

Jessika's ten plus years of experience in the settlement and legal space add a wealth of knowledge to the planning equation. When she isn't helping plaintiffs plan for their future, you can catch Jessika fronting her band, XOXO.

Ryan P. Collins
Settlement Advisor
ryan.collin@planningisparamount.com

Planning since 2009.

Ryan has spent the last decade of his career paving a successful path toward supporting people within the financial and settlement planning spaces. Ryan also is the Chief Compliance Officer of *Invictus Advisory Services, LLC.

Paul K. Isaac, Esq., ChSNC
Founder, Settlement Advisor
paul.isaac@planningisparamount.com

Planning since 1998.

Paul Isaac, Jr.
Settlement Advisor
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Planning since 2009.

Lori Nason
Case Manager
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Planning since 2005.

Needs-Based Planning:

A Collaborative Approach

Serving in the injury victim's best interests means that we put your individual needs first.

This approach allows our advisors to see the full picture of your current and future government benefit eligibility, future medical expenses, home care and other often overlooked needs while addressing your future personal and financial goals.

Needs Assessment.

Our advisors will meet with you and your family to talk through your future medical and personal needs, wants and goals following the settlement of the case.

The answers and conversations discussed here help to build the foundation of your settlement plan.

Personal Spending Plan.

Making your settlement money last a lifetime is what settlement planning is all about.

Following our Needs Assessment meeting, Paramount will provide you with a Personal Spending Plan that you can rely on as your financial road map.

The Power of a Plan

Paramount's advisors are an integral part of every settlement plan.

Our work doesn't end when the plan is established or paperwork is signed. We are by your side as an advocate, resource and guide, here to offer insight on any of life's challenges, large or small.

Plus, with over 25 years of settlement and financial planning experience we are equipped to provide you with innovative solutions to help **make your settlement last a lifetime.**

Guaranteed Benefits.

The key to arriving at each destination on your financial road map is a dependable vehicle.

That is why many of Paramount's settlement plans rely on structured settlement annuities. Structured settlements offer payment streams that are guaranteed to be paid to you on the dates that you have selected. **Find out more on page seven.**

Access to Funds.

Our plans are comprehensive, but life has its little detours.

At Paramount, rarely do we advise putting all settlements funds into a structured settlement annuity. Our advisors have additional options which offer diversity while keeping an accessible cash balance in the event of life's unplanned events.

Structure and Security

Structured settlement annuities offer benefits that typical investment vehicles cannot, and only require a minimum funding amount of $10,000.

The items discussed here highlight just a few of the reasons why Paramount may recommend a structured settlement as the foundation of your settlement plan.

Guaranteed.

Unlike a lump sum cash settlement, a structured settlement annuity will provide **guaranteed payments at predetermined intervals**, which assures you financial security.

Tax-Free.

Structured settlement annuities are not taxable — they're completely *tax-exempt.

When placing settlement funds into a structured settlement, the principal amount plus any interest earned within the annuity is tax-exempt. When compared with a traditional" investment vehicle, where you would pay tax on any interest or gains realized, the structured settlement offers payment streams that are not considered "income" and are not taxed.

This unique tax benefit is based on Internal Revenue Code Sections 104(a)(2) and 130 of the Internal Revenue Code.

Protected.

Future payments received through a structured settlement annuity are **beyond the reach of creditors, and if properly planned may not disqualify the annuitant from government benefits** or college financial aid.

Legacy.

Structured settlements allow plaintiffs to name a designated beneficiary and/or contingent beneficiaries.

This allows any future guaranteed payments to be made directly to the named beneficiaries rather than getting held up in probate court or estate proceedings in the event of the untimely death of the plaintiff.

Fees.

Unlike many investment accounts or products, **structured settlements incur no annual brokerage or commission fees** and have no reoccurring costs or expenses.

Timing.

Timing is everything. The decision to use a structured settlement **must be decided before the signing of any general release or settlement agreement regarding the case.**

With proper planning, the majority of your settlement plan is established prior to the settlement of your case. Typically, plaintiffs have between one and four weeks from the time of settlement to fine-tune the plan and elect to fund a structured settlement annuity.

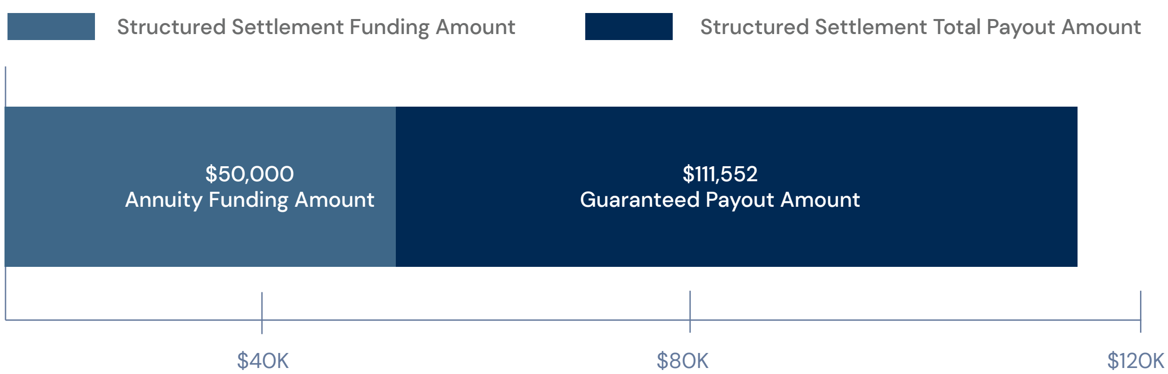
Planning for Young Plaintiffs.

Illustrations for Plaintiffs Under the Age of 18.

Scenario 1: A 10 Year-Old with a $50,000 Plan

In this scenario the entirety of the settlement is used to fund a structured settlement, This will safeguard the funds until the initial payment at age 18.

The plan below offers monthly payments while the child is enrolled in college, , with monthly payments increasing post-college. There are also two lump sum payments incorporated, with the final payout coming at age 25 to assist with college debt repayment, down payment on a house, or to spark a business venture.



	GUARANTEED BENEFITS	FUNDING AMOUNT
· LUMP SUM AT AGE 18 · **Guaranteed Lump Sum at Age 18**	$7,500	$4,357
· PAYOUT FROM AGE 18-21 · **$400 payable monthly, guaranteed for 3 years**	$14,400	$7,734
· PAYOUT FROM AGE 21-25 · **$800 payable monthly, guaranteed for 4 years**	$38,400	$17,130
· LUMP SUM AT AGE 25 · **Guaranteed Lump Sum at Age 25**	$51,252	$20,529
TOTALS:	$111,552	$50,000

INTERNAL RATE OF RETURN ON FUNDING AMOUNT: **4.63%**

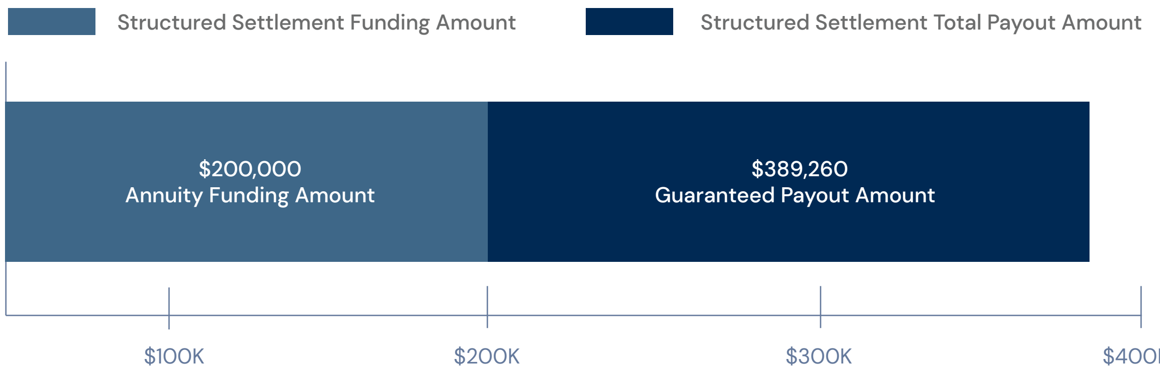
All quotes are subject to life company approval, but are based on previously approved scenarios. Past approval does not guarantee future approval.

Important Note: You'll notice that we've illustrated similar benefit payout streams in all three "Under 18" scenarios to demonstrate how the age of the plaintiff and the funding amount can impact the structured settlement annuity payout.

Scenario 2: An 8 Year-Old with a $250,000 Plan

Here, we're funding a trust with $50,000 in cash to account for any immediate needs that the child will have prior to the age of majority. This is a "trigger trust". The triggering event is the child's 18th birthday. At this point, the trust dissolves, and any funds remaining in the trust flow back to the child.

The remaining $200,000 has been allocated towards the child's future college tuition expenses and life-events after graduation.



· $50,000 TO FUND TRUST ACCOUNT ·

	GUARANTEED BENEFITS	FUNDING AMOUNT
· LUMP SUM AT AGE 18 ·		
Guaranteed Lump Sum at Age 18	**$10,000**	$6,669
· COLLEGE TUITION PLAN ·		
FALL SEMESTER | $20,000 payable annually on August 1, for Four Years	**$80,000**	$50,220
SPRING SEMESTER | $20,000 payable annually on January 1, for Four Years	**$80,000**	$49,160
· PAYOUT FROM AGE 18-21 ·		
$400 payable monthly, guaranteed for 3 years	**$14,400**	$8,931
· PAYOUT FROM AGE 21-25 ·		
$800 payable monthly, guaranteed for 4 years	**$39,200**	$20,176
· PAYOUT FROM GE 25-30·		
$1,000 payable monthly, guaranteed for 5 years	**$61,000**	$24,835
· LUMP SUM AT AGE 25 ·		
Guaranteed Lump Sum at Age 25	**$20,000**	$9,262
· LUMP SUM AT AGE 30 ·		
Guaranteed Lump Sum at Age 30	**$84,660**	$30,515
TOTALS:	**$389,206**	$250,000

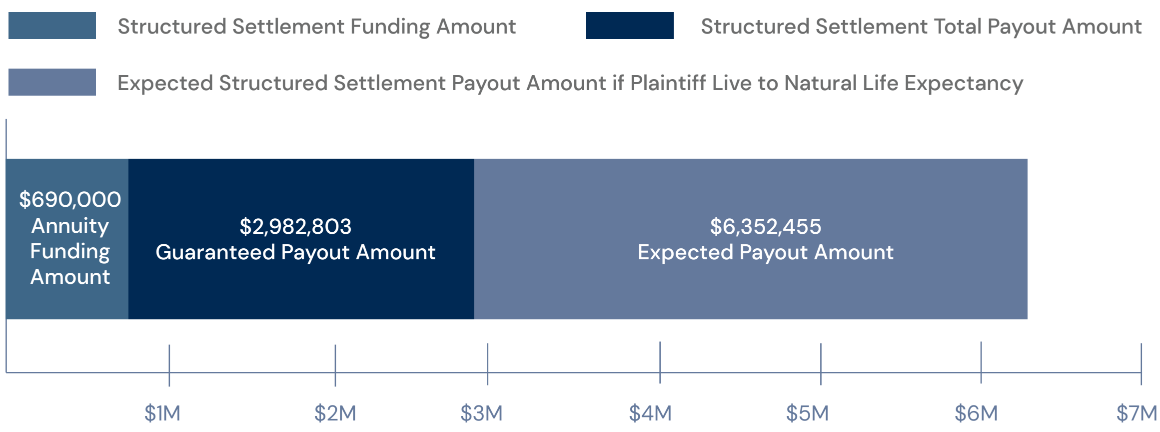
INTERNAL RATE OF RETURN ON FUNDING AMOUNT: **4.49%**

Scenario 3: A 3 Year-Old with a $1,000,000 Plan

Fortunately, in this birth injury scenario, the child will likely have a typical life, experiencing only minor educational delays and minimal physical limitations.

However, the child will still require some future procedures and hardware upgrades as they grow. To accommodate these immediate needs, we have carved out $250,000 to be placed in an asset protection trust with managed portfolio. The court has also approved an initial disbursement of $60,000 to the parents of the child to allow for some home and vehicle modifications, as well as new medical equipment within 12 months for the child.

We worked closely with the child's parents to craft a plan that offers increasing benefits as the child ages. **It is important to pay attention to the "Expected Benefit" column here. With lifetime payments, the "Expected" amount is equal to the amount the child is likely to receive if she lives to her natural life expectancy- which we fully anticipate in this scenario.**



• $60,000 COURT APPROVED CASH DISBURSEMENT FOR IMMEDIATE NEEDS •

• $250,000 TO FUND TRUST ACCOUNT •

	GUARANTEED BENEFITS	EXPECTED BENEFITS	FUNDING AMOUNT
• LUMP SUM AT AGE 18 •			
Guaranteed Lump Sum at Age 18	$10,000	$10,000	$5,515
• COLLEGE TUITION PLAN •			
FALL SEMESTER | $35,000 payable annually on August 1, for Four Years	$140,000	$140,000	$87,080
SPRING SEMESTER | $20,000 payable annually on January 1, for Four Years	$140,00	$140,00	$85,225
• PAYOUT FROM AGE 18-21 •			
$400 payable monthly, guaranteed for 3 years	$14,400	$14,400	$7,334
• PAYOUT FROM AGE 21-25 •			
$900 payable monthly, guaranteed for 4 years	$43,200	$43,200	$18,295
• PAYOUT FROM AGE 25-30 •			
$1,500 payable monthly, guaranteed for 5 years	$90,000	$90,000	$30,761
• LUMP SUM AT AGE 25 •			
Guaranteed Lump Sum at Age 25	$50,000	$50,000	$19,078
• LUMP SUM AT AGE 30 •			
Guaranteed Lump Sum at Age 30	$74,999	$74,999	$22,778
• MONTHLY LIFETIME PAYOUT, INCREASING BY 3% ANNUALLY AT AGE 30 •			
$3,335 payable monthly, for life, increasing by 3% annually, guaranteed for at least 35 years	$2,420,203	$5,789,855	$413,684
TOTALS:	$2,982,802	$6,352,454	$690,000

INTERNAL RATE OF RETURN ON FUNDING AMOUNT: **4.78%**

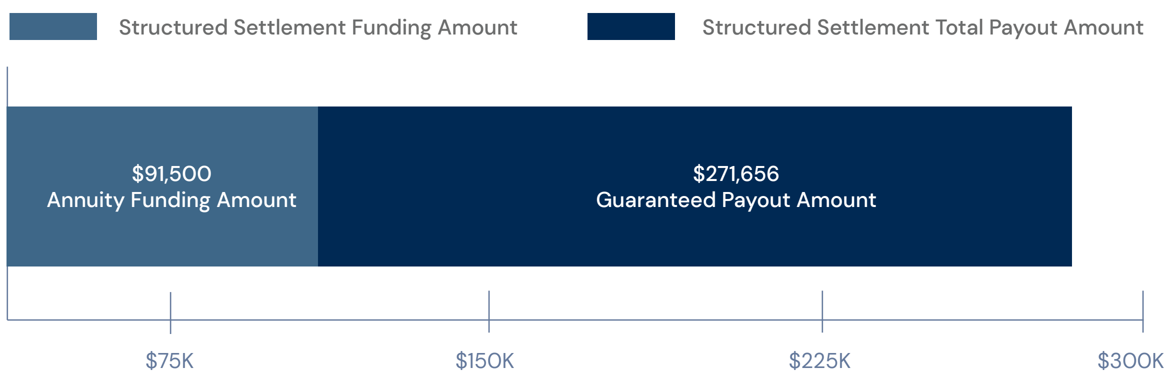
Planning for Adult Plaintiffs.

Illustrations for Plaintiffs Over the Age of 18.

Scenario 1: A 32 Year-Old with a $100,000 Plan

The individual was involved in a motor vehicle accident. Despite a surgery and intensive rehab, the individual was able to return to work within eight months of the incident.

Because this individual was able to return to work, and had many working-years ahead, the client prioritized a long term deferral of his settlement funds. He also had some debt to pay off.



• $8,500 IN UPFRONT CASH FOR DEBT REPAYMENT •

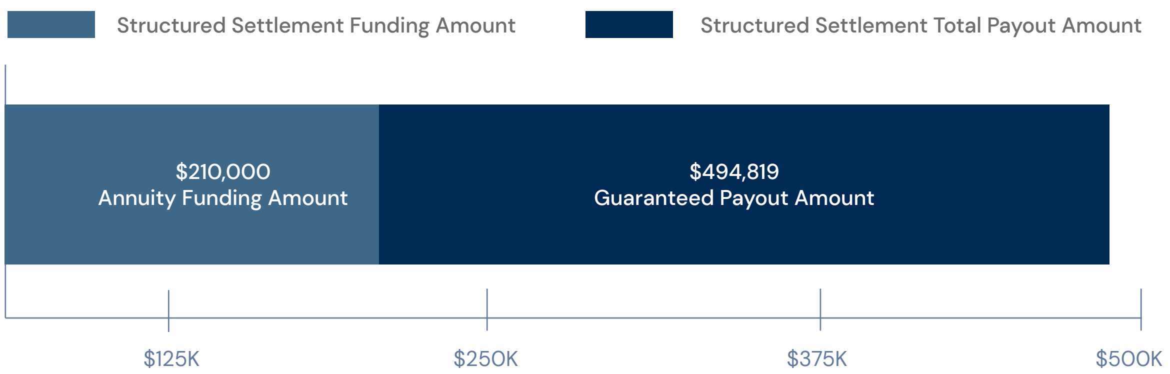
	GUARANTEED BENEFITS	FUNDING AMOUNT
• PAYOUT FROM AGE 50-60 • **$1,200 payable monthly, guaranteed for 10 years**	**$144,000**	$55,147
• LUMP SUM AT AGE 50 • **Guaranteed Lump Sum at Age 50**	**$20,000**	$8,779
• LUMP SUM AT AGE 55 • **Guaranteed Lump Sum at Age 55**	**$40,000**	$13,766
• LUMP SUM AT AGE 55 • **Guaranteed Lump Sum at Age 55**	**$67,656**	$18,558
TOTALS:	**$271,656**	$91,500

INTERNAL RATE OF RETURN ON FUNDING AMOUNT: **4.72%**

Scenario 2: A 55 Year-Old with a $250,000 Plan

Here, the individual suffered a workplace injury. They were able to return to the workforce in a limited capacity, and wished to retire at age 65.

It was important to this client to use the settlement money to layer on top of their existing retirement savings. They also contemplated purchasing a new home, but instead used $40,000 of the settlement money to make some much needed repairs to their home.



• $40,000 IN UPFRONT CASH FOR HOME REPAIRS •

	GUARANTEED BENEFITS	FUNDING AMOUNT
• LUMP SUM AT AGE 60 • **Guaranteed Lump Sum at Age 60**	$25,000	$21,848
• LUMP SUM AT AGE 65 • **Guaranteed Lump Sum at Age 65**	$50,000	$33,789
• PAYOUT FROM GE 70-85 • **$2332 payable monthly, guaranteed for 15 years**	$419,819	$154,104
TOTALS:	$494,819	$210,000

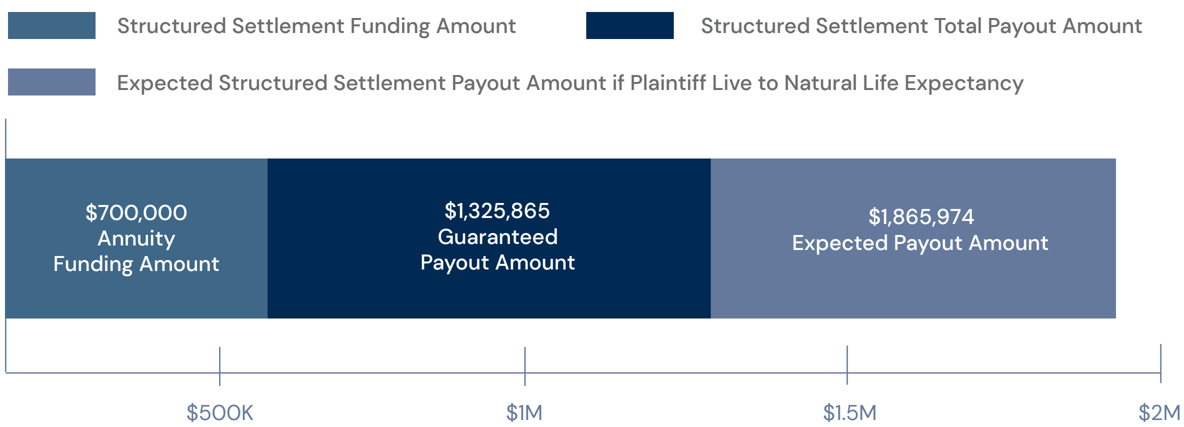
INTERNAL RATE OF RETURN ON FUNDING AMOUNT: **4.36%**

Scenario 3: A 45 Year-Old with a $1,000,000 Plan

This individual was fortunate enough to have been in the workforce since age 18, and anytime they could put money into savings, they would.

So, after the recovery from their accident, they planned to return to work in a secretarial capacity and retire within the next five years.

With ample savings, and having never been exposed to the market, they elected to place $300,000 in a managed portfolio. The client wanted the remainder of the funds to be placed in a structured settlement annuity so that when they were ready to retire, they could do so knowing they would have tax-exempt "income replacement" equivalent in the form of the annuity payment stream.



· $300,000 FOR MANAGED PORTFOLIO ·

	GUARANTEED BENEFITS	EXPECTED AMOUNT	FUNDING AMOUNT
· PAYOUT FROM AGE 50-60 · **$2,500 payable monthly, guaranteed for 10 years**	$302,500	$302,500	$203,185
· LIFETIME PAYOUT STARTING AT AGE 60 · **$5,685 payable monthly for life, guaranteed for a minimum of 15 years**	$1,023,365	$1,563,474	$496,565
TOTALS:	$1,325,865	$1,865,974	$700,000

INTERNAL RATE OF RETURN ON FUNDING AMOUNT: **4.54%**

Let's Start Planning.

Thank you

We thank you for the opportunity to get to know you and help you build a settlement plan.

Please reach out to us directly with any questions that you have about the contents of this book or any discussions that we may have had.

We cannot wait to help you plan you future.

Contact

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